

how you're rewarded

COMMISSIONS & INCENTIVES

The rewards in your business begin as soon as you share the products in your kit. While you can expect many rewards in your journey as a Thirty-One Consultant, here are the ones you can leverage right away when you share our products.

SALES COMMISSIONS

You're paid sales commissions on the products you sell. Your commission is 20%, or \$150 on \$750 in sales/Personal Volume (PV). When you reach \$1,500 in PV, you'll earn a Personal Sales Bonus of 15% and your sales commission will increase to 35%!

EARN PRODUCT CREDITS

JUMPSTART

As a new Thirty-One Consultant, you're eligible to participate in Jumpstart, our exclusive incentive designed just for you. When you submit \$750 in orders in your first 60 days, you'll earn \$75 in product credits with a retail value of \$125, in addition to your 20% sales commission. Plus, when you help new Consultants get started, and they submit \$750 in orders in their first 60 days, you earn \$75 in product credits with a retail value of \$125.

RETAIL REWARDS

Earn 5% of your retail sales back in Retail Rewards every month in the form of product credits to spend on products you want.

EARN ONGOING INCENTIVES

Our goal is to celebrate, encourage and reward you as a Thirty-One Consultant. We offer the opportunity to earn free products, get early access to new products, earn trips, plus so many perks for working your business. You'll always be in the know on your current offerings through monthly emails and online campaigns.

SHOP 40% OFF

Shop 40% off retail in the Thirty-One Marketplace every day! Perfect for buying for yourself, for vendor shows and fundraisers.



NEXT UP!

Scan this code to get your business set up!



Beginning in January 2024, Consultants will begin to earn a Product Credit equal to 5% of their previous month's retail orders. First product credit will be issued in February 2024, reflecting retail sales that occurred in January 2024 and continuing monthly thereafter. Consultants must be in active status with Thirty-One Gifts (as that term is defined in the current Consultant Guidebook) to redeem product credit, but does not have to be in active status to receive the product credit. This offer may be changed at any time by Thirty-One Gifts without notice and end date for this offer and any expiration of the product credit will be determined by Thirty-One Gifts in its sole discretion. Exclusions may apply.

When a new Consultant sells \$750 in Personal Volume (as that term is defined in the Career Path booklet) in their first 60 days as a Consultant, they will receive \$75 in Product Credits (up to a \$125 Retail Value) useable towards certain products and Business Supplies offered to Consultants by Thirty-One Gifts. These amounts may be different for Marketplace orders. Business Supplies eligible for use with the Product Credit are determined solely by Thirty-One Gifts. Product Credits provided under this offer do not currently have an expiration date, but may expire after earned without advance notice. Sponsors of new Consultants who qualify in their first 60 days will earn a \$75 product credit from Thirty-One Gifts not restricted to Business Supplies. Products available while supplies last. Consultants and sponsors may be responsible for taxes on earned products.